



**2024 MYBA Charter Show**

**FEES and TERMS & CONDITIONS**

**BROKERS**

**REGISTRATIONS WILL BE EXCLUSIVELY ONLINE**

**NO ONSITE REGISTRATIONS WILL BE POSSIBLE**

**New to 2024:**

The layout of the stands is different to the previous Shows held in Genoa.

You may visualise the new layout from [this link](#).

**WHICH BROKER CATEGORY DO YOU BELONG TO?**

**BR1 - BROKERS who are a MYBA Individual Member OR the Corporate Representative of a MYBA Member Company**

**BR2 – a) BROKERS working for a MYBA Member Company who are not Individual MYBA Members**

**b) Other staff from MYBA Member Companies**

**BR3 – a) BROKERS from YACHTFOLIO subscribing companies which are not MYBA Member Companies**

**b) Other staff from YACHTFOLIO subscribing companies**

**BR4 - BROKERS from companies that are NEITHER MYBA Members NOR YACHTFOLIO Subscribers**



FOR ALL CATEGORIES:

Before registering, brokers should ensure that they are not listing on their website, nor any other website they trade under, yachts from other Central Agents without their authorisation. Should this be the case and the MYBA Charter Show Panel be notified, even after their registration has been accepted and paid for, such brokers will be refused access to the Show.

Brokers should only be representing the company under which they are registered and which has been accepted by the MYBA Charter Show Panel. It is not permitted to represent more than one company at the Show.

Brokers accept that charter requests for any of the yachts exhibited at the Show must be made solely through the Yacht's Central agent. It is agreed by all parties that no solicitation for charter business will be carried out on any of the yachts participating at the Show.

If a Company has been removed from YACHTFOLIO, E-Contract or MYBA Membership, this automatically disqualifies that Company and its employees from attending the MYBA Charter Show (Daily Guest Passes included).

**ALL BR1, BR2 and BR3 categories** are invited to register online for the 2024 MYBA Charter Show in Marina Molo Vecchio, Genoa and will be automatically approved after their registration forms have been completed.

Employees from MYBA Member companies and YACHTFOLIO Subscribing companies can also register online. They will be registered accordingly under 'Other Staff Members' in one of the following categories: Management, Administration, Marketing, Sales, Crew placement.

BR1, BR2 & BR3 categories also have the option to register online during the Show but in advance of their attending the Show.

**Brokers who do not fulfil the above** are invited to read the information at the end of this document.

**New for this year:** Discounted rates at nearby car parks are available for all Show attendees.

In order to benefit from the discounted rate, please contact [mybashow.marina@mmv.it](mailto:mybashow.marina@mmv.it) before the Show opens or visit the Reception Desk during the Show with your registration details in order to be issued a coupon to present at the car park office, when leaving the car park.

Please note:

**ATTENDEES MUST PRINT THEIR OWN SHOW PASSES IN ADVANCE**

**IN DUE COURSE, AND FOR BROKERS' REGISTRATIONS THAT ARE COMPLETED, ACCEPTED AND FULLY PAID, PASSES WILL BE SENT TO ATTENDEES BY EMAIL BEFORE THE START OF THE SHOW.**



Depending on the Broker's registration category, it will then be possible to either confirm attendance to the Show Opening Cocktail or purchase a ticket online, according to availability.

**ON THE FIRST DAY OF THEIR VISIT, ATTENDEES WILL NEED TO PRESENT THEIR SELF-PRINTED PASS AT THE ENTRANCE OF THE SHOW IN ORDER TO BE GIVEN A POUCH and LANYARD TO DISPLAY THEIR PASS.**

**A DIFFERENT COLOURED BRACELET WILL ALSO BE GIVEN EVERY DAY.**

**PASSES and DAILY BRACELETS SHOULD BE WORN AT ALL TIMES ON THE SHOW PREMISES (ALSO FOR EVENING EVENTS WITHIN THE SHOW AREA).**

**RANDOM CHECKS WILL BE CARRIED OUT THROUGHOUT THE SHOW.**

The Exhibition area will be open from 9h30 to 18h30 from Monday to Wednesday; and from 9h30 to 17h00 on Thursday.

Yacht Viewing will be open from 9h30 to 17h30 from Monday to Wednesday, and from 9h30 to 17h00 on Thursday. It will be interrupted Monday to Thursday from 13h00 to 14h30 for Brokers' onboard lunches and Monday to Wednesday from 17h30 to 18h30 to allow for Captain and Crew visits to the Exhibition area.

**REGISTRATION FEES:**

- **BR1 Category: BROKERS who are a MYBA Individual Member OR the Corporate Representative of a MYBA Member Company**

Euro 198 + VAT for registrations completed by Tuesday 9 April 2024 (incl. Show Opening Cocktail invitation)

Euro 283 + VAT from Wednesday 10 April 2024 (incl. Show Opening Cocktail invitation)

Your MYBA Membership ID will be required on the registration form to verify your status.

**DAY PASSES** (only available **to be purchased online** in advance of the day of the visit)

- MYBA Individual Members and Corporate Representatives will be able to buy a day pass (Euro 113 + VAT) **online**.

This fee includes 1 invitation to the Show Opening Cocktail.

Please note your MYBA Membership ID will be required on the registration form to verify your status.



- Brokers' clients may be brought into the Show on payment of 226 euros + VAT which is non-refundable.

Please contact MYBA HQ ([info@myba.net](mailto:info@myba.net)) regarding Client's fee in case of a group of up to 4 people.

**Please note that only brokers' clients are allowed to enter the Show with a client's pass.**

Clients' passes can only be purchased online (only VISA and MASTERCARD accepted) and passes can be printed at the Reception Desk.

**Clients' registration is made from the respective Broker's registration form on the condition it is completed, accepted and fully paid.**

Clients will be allocated a 1-day Guest pass and must be accompanied by the host Company AT ALL TIMES. Unaccompanied clients will be asked to leave.

Clients' passes are not transferable, i.e: payment is mandatory for each and every client, even if the same host Company has more than one client visiting the Show on the same day.

➤ **BR2 Category:**

**a) BROKERS** working for a MYBA Member Company who are **not Individual MYBA Members**

**b) Other staff from MYBA Member Companies**

Euro 283 + VAT for registrations completed by Tuesday 9 April 2024 (incl. Show Opening Cocktail invitation)

Euro 396 + VAT from Wednesday 10 April 2024 (incl. Show Opening Cocktail invitation)

**DAY PASSES** (only available to be purchased online in advance of the day of the visit)

- Brokers working for a MYBA Member Company who are not MYBA Individual Members and Other Staff from MYBA Member Companies will be able to buy a day pass (Euro 170 + VAT) **online**.

Should there be availability, 1 invitation to the Show Opening Cocktail will be offered.



- Brokers' clients may be brought into the Show on payment of 226 euros + VAT which is non-refundable.

Please contact MYBA HQ ([info@myba.net](mailto:info@myba.net)) regarding Client's fee in case of a group of up to 4 people.

**Please note that only brokers' clients are allowed to enter the Show with a client's pass.**

Clients' passes can only be purchased online (only VISA and MASTERCARD accepted) and passes can be printed at the Reception Desk.

**Clients' registration is made from the respective Broker's registration form on the condition it is completed, accepted and fully paid.**

Clients will be allocated a 1-day Guest pass and must be accompanied by the host Company AT ALL TIMES. Unaccompanied clients will be asked to leave.

Clients' passes are not transferable, i.e: payment is mandatory for each and every client, even if the same host Company has more than one client visiting the Show on the same day.

- **BR3 Category:**

- a) **BROKERS** from **YACHTFOLIO** subscribing companies, which are **not MYBA Member companies**

- b) **Other staff** from **YACHTFOLIO** subscribing companies

Euro 339 + VAT for registrations completed by Tuesday 9 April 2024

Euro 452 + VAT from Wednesday 10 April 2024

Upon receipt of the Show pass by email and depending on availability, a ticket to the Show Opening Cocktail can be purchased online for 147 euros + VAT.

**DAY PASSES** (only available to be purchased online in advance of the day of the visit)

- Brokers from YACHTFOLIO Subscribing companies which are not MYBA Member companies

Will be able to buy a day pass (Euro 283 + VAT) **online**.



Upon receipt of the Show pass by email and depending on availability, a ticket to the Show Opening Cocktail can be purchased online for 147 euros + VAT.

- Brokers' clients may be brought into the Show on payment of 283 euros + VAT which is non-refundable.

**Please note that only brokers' clients are allowed to enter the Show with a client's pass.**

Clients' passes can only be purchased online (only VISA and MASTERCARD accepted) and passes can be printed at the Reception Desk.

**Clients' registration is made from the respective Broker's registration form on the condition it is completed, accepted and fully paid.**

Clients will be allocated a 1-day Guest pass and must be accompanied by the host Company AT ALL TIMES. Unaccompanied clients will be asked to leave.

Clients' passes are not transferable, i.e: payment is mandatory for each and every client, even if the same host Company has more than one client visiting the Show on the same day.

FOR BR1, BR2 and BR3 CATEGORIES:

Once a Broker has been confirmed, the registration fee is non-refundable.

Broker registration may be transferred free of charge from one Broker to another within the same company.

Any registrations, changes and/or modifications received after 4 March 2024 or still unpaid on this date will not appear in the list of attending brokers in the Show digital publications.

- **BR4 Category: BROKERS from companies that are NEITHER MYBA Members NOR YACHTFOLIO Subscribers**

**FULL SHOW PASSES**

EUR 1000 + VAT

**DAY PASSES**

EUR 500 + VAT



**SPECIAL NOTES FOR BR4 CATEGORY:**

All applications and documentation from Brokers/Companies in this category, should be received by close of business on **4 March 2024**.

**BR4 category brokers can only register online** and enter the Show if their online registration has been previously accepted.

IT WILL NOT BE POSSIBLE TO REGISTER DIRECTLY AT THE SHOW.

Once a Broker has been accepted, the registration fee is non-refundable.

Upon receipt of the Show pass by email and depending on availability, a ticket to the Show Opening Cocktail can be purchased online for 147 euros + VAT.

Please read below for the registration procedure.

- BR4 Category Brokers who were not accepted for the MYBA Charter Show 2023 should comply with the following criteria:
  - Be a MYBA E-Contract subscriber
  - Be employed as a Charter Broker for at least one year. (Proof to be uploaded on the website).
  - Company to have been trading for at least one year. (Proof to be uploaded on the website).
  - Provide written confirmation from three Central Agents belonging to a YACHTFOLIO Subscribing company (outside the broker's company) with whom the applying Broker has booked a charter on a yacht of 20m and above within the past year.
  - Provide official documentation such as Company statutes showing the majority of the business activity is in yacht charter brokerage.
- BR4 Category Brokers that were accepted for the MYBA Charter Show 2023, will not need to provide references.

**THE MYBA CHARTER SHOW PANEL RESERVES THE RIGHT TO REVIEW ALL APPLICATIONS ACCORDING TO ITS PUBLISHED CRITERIA AND TO ACCEPT OR REJECT THEM AT ITS DISCRETION.**